

Welcome Letter

Business CEO:

We are looking forward to your school's visit to *JA BizTown* and hope that you and your team are as well. We know you are learning a lot about operating your own business and handling your own finances. Before long, you will be able to put your knowledge to work and, hopefully, see success for both yourself and your business.

You will find many important papers in this BizPrep Packet. All pages must be completed before coming to *JA BizTown* and must be brought with you on the day of your on-site visit. There are also several tasks to be completed in preparation for your visit. **Please use the checklist below to assure that all paperwork and tasks are completed and checked for accuracy.**

 Business Cost Sheet
 Loan Application
 Radio Ad
 Philanthropy Pledge Sheet
 Employee Checkbooks*
 Employee Name Tags (optional)
eckbooks are not used by every school. Check with your teacher and include the completed checkbooks in BizPrep envelope, if instructed.

Your signature at the bottom of this page indicates that your business team is ready for business. Thank you for handling this responsibility!

We look forward to seeing you soon,

Lena Yarian

President, JA of Northern Indiana

Our business has prepared each of the above items:

CEO'S Signature





Business Cost Sheet

SALARIES

	Student Name (First and Last Name)	Account #	Break	Salary	Peri	ods	Total Salary
CEO		202	Yellow	\$9.00	Χ	2 =	
CFO		203	Red	\$8.50	Χ	2 =	
Beverage Manager 1_		204	Yellow	\$8.00	Χ	2 =	
Beverage Manager 2_		205	Red	\$8.00	Χ	2 =	
Cashier 1		206	Red	\$8.00	Χ	2 =	
Cashier 2		207	Green	\$8.00	Χ	2 =	
Cashier 3		208	Yellow	\$8.00	Χ	2 =	
Floor Manager 1		209	Yellow	\$8.00	Χ	2 =	
Floor Manager 2		210	Green	\$8.00	Χ	2 =	
Floor Manager 3		<u>211</u>	Red	\$8.00	Χ	2 =	
Food Manager 1		212	Green	\$8.00	Χ	2 =	
Food Manager 2		213	Yellow	\$8.00	Χ	2 =	
Health Inspector		214	Green	\$8.00	Χ	2 = .	

NOTE: IF using checkbooks, the above assigned account number MUST be the same account number written on the front of each citizen checkbook.

Section A: Total Salaries \$ _____

OPERATING COSTS

Boat	(\$6 to Boat Dealership)	\$6.00
Boxes	(\$3 to Box Manufacturing)	\$3.00
Commercial Leasing	(\$4 to Realty Office)	\$4.00
Healthcare	(\$5 to Healthcare)	\$5.00
Philanthropy	(\$2 to Community Foundation)	\$2.00
Professional Services	(\$8 to Professional Office)	\$8.00
	- Insurance, Accounting Services	
Radio Advertising	(\$4 to City Hall)	\$4.00
Supplies	(\$7 to Supply Center)	\$7.00
	- First Supply Order \$5, Supply Reorders up to \$2	
Taxes	(\$5 to City Hall)	\$5.00
	- Personnel Taxes, Property Taxes	
Utilities	(\$5 to Utility Company)	\$5.00

Section B: Total Operating Costs \$ _____

TOTAL BUSINESS COSTS:

(Salaries plus Operating Costs)

\$ A+B





Loan Application

BUSINESS INFORMATION			
Business name:			
Do you provide a good or a service?			
Use the information on the Busines	ss Cost Sheet to complete this application	ation.	
EMPLOYEE INFORMATION			
Number of employees:	Total of All Salaries: \$	Line 1	
	Transfer from Business Cost Shee	t: Section A	
OPERATING COSTS INFORMATION	Total Operating Costs: \$	Line 2	
	Transfer from Business Cost Shee	t: Section B	
TOTAL BUSINESS COSTS	Total Business Costs: \$		
	Line 1 + Line 2	_	
TOTAL INTEREST AMOUNT (Multiply 5% times the Total Business Costs)	\$ Line 3 x .05	Line 4	
TOTAL AMOUNT DUE	\$	Line 5	
(Total Business Cost + Total Interest Amount)	Line 3 + Line		
As a representative of the above named business, I a loan amount requested plus interest. I certify that the			
TO BE SIGNED BY BAN	IK CEO AT JA BIZTOWN		
Circle One: Approved Denied			
(Bank CEO's Signature)			





Radio Advertisement

Create a 30-second radio commercial for your business. On the day of the visit, the City Hall Broadcast staff will collect this advertisement from your business so that it can be read on air by the DJ.

Time: 30 seconds (approximately 110 words)				

Note: You may not know what products/services you are providing until you arrive at *JA BizTown*. Take this opportunity to advertise the quality characteristics of your business. Let people know what a great staff/business you will be running so they know why they should visit your business.

BROADCAST DJ:	
Read On Air	





Philanthropy Pledge

Good citizens are people who accept their share of responsibility for making their community a better place. Citizens can help by donating their time (volunteering), talent (skills), and treasure (money) to charitable organizations.

JA BizTown citizens have the opportunity to give back as individuals and as a business group to a worthy JA BizTown non-profit organization. On the day of the visit, the Community Foundation Development Director will collect this pledge sheet and invoice your business for \$2.00 in financial support.

	PHILANTHROPY PLEDGE			
(Business Name)				
My employees are aware of the mission of				
non-profit	organizations and their role in the community.			
Our business p	oledges \$2.00 to support a non-profit organization.			
CEO's Signature:				
Employees' Signatures:				





Business Overview

A food service business that offers popcorn and pop for purchase to the JA BizTown citizens.

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- 1. Submits loan application.
- 2. Signs all business payroll checks.
- 3. Oversees business operations and makes business decisions.
- 4. Opens Utility Account.
- 5. Works with employees to reorder additional inventory, if needed.
- 6. Signs Insurance Policy and Lease Agreement.
- 7. Completes the Business Improvement Plan.
- 8. Prepares and gives speech at the Opening Town Meeting, if time permits.

CFO

- 1. Places supply order.
- 2. Submits online request for business loan.
- 3. Inputs employee payroll information.
- 4. Processes business payroll.
- 5. Prepares direct deposit enrollment paperwork.
- 6. Completes Loan Promissory Note.
- 7. Makes business expense payments.
- 8. Makes business loan payments and tracks loan payoff progress.

BEVERAGE MANAGER

- 1. Prepares lunch area, sets up chairs, tables, cleans area, etc.
- 2. Maintains a clean work environment.
- 3. Fulfills customer beverage orders.
- 4. Monitors beverage supply inventory and works with CEO if reorders are necessary.
- 5. Assists and substitutes for Cashier or Food Manager, as needed.

CASHIER

- Prepares lunch area, sets up chairs, tables, cleans area, etc.
- 2. Maintains a clean work environment.
- 3. Prepares menu for display.
- 4. Takes customer orders, receives payment, and delivers food and/or beverage items to customers.
- 5. Forwards collected cash payments to CFO for deposit.

FLOOR MANAGER

- Prepares lunch area, sets up chairs, tables, cleans area, etc.
- 2. Wipes tables and chairs, sweeps floor, and empties trash bins in restaurant.
- 3. Talks with customers to ensure customer satisfaction.
- 4. Handles any spills or cleanliness issues in customer eating areas.

FOOD MANAGER

- Prepares lunch area, sets up chairs, tables, cleans area, etc.
- 2. Maintains a clean work environment.
- 3. Prepares food (popcorn) items for sale.
- 4. Fulfills customer food orders.
- Monitors food supply inventory and works with CEO if reorders are necessary.
- 6. Assists and substitutes for Cashier or Beverage Manager, as needed.

HEALTH INSPECTOR

- 1. Works with the Food Manager to ensure the restaurant maintains a clean work environment.
- 2. Provides training to restaurant staff on proper handwashing procedure.
- 3. Visits each business to ensure hand sanitizer is available to citizens who visit.

